



Grapevine's President, Walter Shaw, has over twenty-five years of IT experience in programming, sales, and management. A life-long resident of Fairfield, Connecticut, Mr. Shaw has held positions as a programmer, telecommunications analyst and manager with Texaco and Chesebrough Pond's. Prior to starting Grapevine Technology, he was employed by IBM where he held several marketing and management positions.

He has successfully led and managed the growth of several smaller Connecticut-based consulting firms, before starting Grapevine Technology in 2002. The company is privately held.

Some of Our Customers...

A preferred vendor at several regional based Fortune 500 companies, Grapevine's customer base includes local, regional, national and international companies.

A few of our clients include:

- Anthem Blue Cross
- Commerce Department (US Government)
- General Electric Corporation
- IBM Corporation
- Idea Integration
- NASDAQ
- News Corporation
- Oxford Health Plans
- People's Bank
- Sempra Energy Trading
- The Great Atlantic Pacific & Tea Company
- Unilever Corporation
- XL Global Services

and many more.....



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Our business is selecting the right person for the job, while providing excellent service and value to our customers.

**Information Technology
& Business Consulting
Services**



Our Services...

Grapevine Technology provides clients with highly qualified Information Technology and Business professionals. We offer Consulting, Staffing and Permanent Placement services.

Our Philosophy...

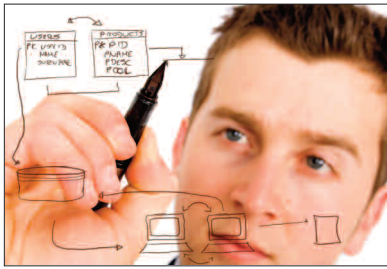
Our company is built on these key values: customer satisfaction, respect for the individual and the constant pursuit of excellence.

Our Clients...

Grapevine Technology works with both large and small businesses in a wide range of industries including: Education, Insurance, Financial Services, Pharmaceutical and Information Technology.

Headquartered in Fairfield, Connecticut, Grapevine Technology's geographical focus is unlimited, with consultants working throughout North America and Canada.

What Makes Us Different?



We perform a thorough and extensive screening of every qualified candidate. These candidates must be recommended

through our Grapevine referral process.

Grapevine maintains an open financial policy which ensures that both client and consultant are aware of the pay and bill rates. Too often in the consulting industry, consultants are underpaid and customers are over charged. This will not occur when working with Grapevine Technology.

We place a strong emphasis on customer satisfaction by building and maintaining both client and consultant relationships.

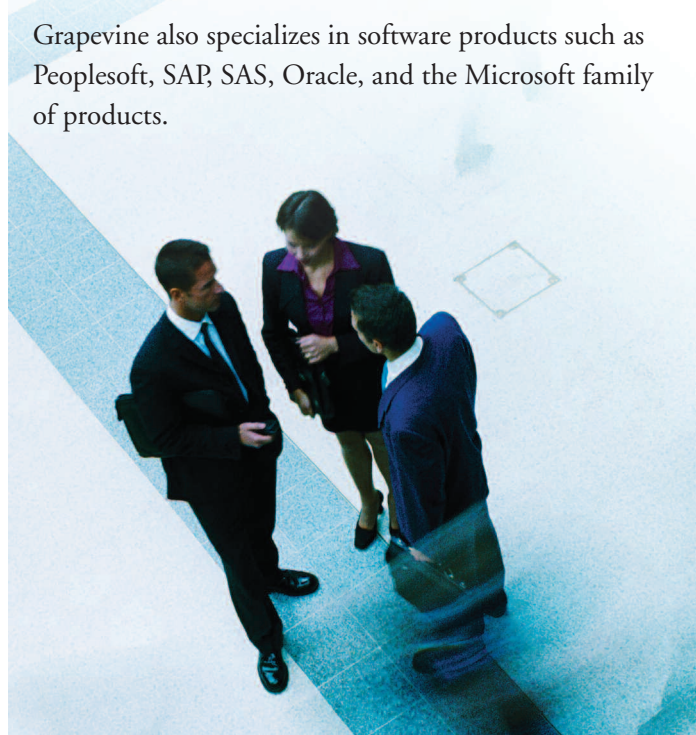
Our Expertise...

Grapevine provides staffing services for long- or short-term projects in all areas of Information Technology.

- Business Analysis
- Database Design, Development and Administration
- Help Desk and Technical Support
- Mainframe Programming
- Network Engineering and Administration
- Project Management
- Software Development and Engineering
- Systems Analysis
- Technical Writing
- Web Development

Areas of expertise include application software and hardware support in *Mainframe*, *Mid-range*, and *Personal Computer* environments including the vast array of e-commerce and web-based software applications. Our Project Managers have extensive experience in handling the complexities of large- and small-scale projects in several vertical market areas.

Grapevine also specializes in software products such as Peoplesoft, SAP, SAS, Oracle, and the Microsoft family of products.



Recruiting and Qualifying Methods

Grapevine utilizes a referral program that attracts some of the best IT consultants in the industry. Our program is simple. We only accept candidates who are referred to us by existing employees, consultants, or clients. Our policy prohibits soliciting from customers, unless a candidate is referred directly and openly from the customer.

We have never posted a "help wanted" ad or solicited outside of the "Grapevine." We conduct in-depth, one-on-one interviews with every qualified applicant. A detailed technical survey is completed before the applicant is interviewed, along with an extensive reference check on each candidate's technical background and actual work performed.

